

**FOUNDED IN 1792** 

# THE OLD FARMER'S ALMANAC MEDIA GROUP MEDIA KIT 2024–2025

The Old Farmer's Almanac is one of the most trusted brands in North America, with an active, loyal community of

75 MILLION.

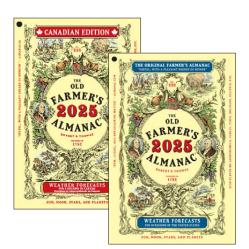
AUGUST 2023

# THINK YOU KNOW THE OLD FARMER'S ALMANAC?

Founded more than

# 233 YEARS AGO,

The Old Farmer's Almanac is the original, and longest running, guide to daily living.



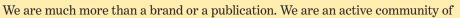
We value an

# **AUTHENTIC** CONNECTION



to our families, our friends, and our surrounding environment, which becomes increasingly more important in our modern, technology-driven world.





75 MILLION ADULTS. On Almanac.com, we reach 1 IN 6 AMERICANS (and 1 in 7 Canadians).

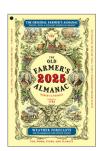


our audience connects with us,

# **OUR ADVERTISERS,**

and each other through a number of

**PLATFORMS:** 









**FOLLOW US:** 







## **ABOUT OUR COMMUNITY**



# OUR **AUDIENCE**

is a cross-section of North America itself. From the small farmer in the Midwest to the suburban family focused on sustainability and connection to the environment, our community members have one thing in common: They seek to lead informed lives honestly, valuing innovation, durability, reliability, and trustworthiness.

copies distributed



# 69 MILLION

unique visitors on Almanac.com



**OUR ASSETS REACH FAR AND WIDE:** 

34%

likes/followers



followers



followers

28%

Female Male Mean age: 46



\$74,000 Mean HHI



Married



# **GEOGRAPHY:**

South:

28.2%

Northeast:

Midwest:

23.8%

West:

**18.3**%

Canada:





**AUGUST 2023** THE ORIGINAL FARMER'S ALMANAC—PUBLISHED SINCE 1792

# **MEET SOME OF OUR FOLLOWERS**



# THE NATURAL HEALTH ENTHUSIAST

- 77% of our community members are environmentally conscious.
- 68% take care of themselves and their family with regular use of vitamins/supplements.
- **NEARLY HALF** buy organic and nontoxic/biodegradable items.



#### THE D.I.Y.-ER

- Our audience rolls up their sleeves. **58%** are more likely than the average adult to be a D.I.Y.-er.
- Our members are **TWICE AS LIKELY** as the average adult to take on home improvements.
- Our audience is interested in arts and crafts, indexing **27%** higher than the average adult.

#### THE AVID GARDENER

- 86% are active gardeners.
- To find their gardening supplies, ONE-THIRD of our gardeners use mail-order catalogs and nearly HALF purchase supplies online.
- 54% of our audience tend a garden 200 square feet or larger.
- Gardening is one of our **MOST POPULAR** areas of content.
- 41% of our audience spend 6+ hours a week in their garden.



#### THE COOK/BAKER

- 71% of our audience seek information on kitchen gadgets/tools and 58% look for cooking/baking ingredients.
- 2 OUT OF 3 readers preserve/pickle their garden harvest.
- 43% of readers have referenced a food article and
  48% have cooked a recipe.
- **61%** of our audience invest in organic food/products.



**AUGUST 2023** 

THE ORIGINAL FARMER'S ALMANAC—PUBLISHED SINCE 1792

### PILLARS OF CONTENT

#### **GARDENING**

We know how to make things grow, and our soughtafter gardening content makes us a natural fit for businesses in the home/property maintenance and improvement sector. Our gardening resources focus on traditional practices, combined with unconventional customs and modern methods for rural, suburban, and urban gardeners alike.





#### **ASTRONOMY**

Moon phases, Mercury in retrograde, the night sky. Our website is a highly soughtout astronomical resource.

#### **WEATHER**

We know it. We predict it every year, with traditionally 80% accuracy. Each year, millions of North Americans turn to our pages and website (Almanac.com) to view the longrange weather predictions, especially for the winter! Some brides even plan their big day based on our weather predictions.





#### **FOOD**

We are the original farm-to-fork resource. From our cookbooks to our website, we focus on approachable and honest dishes for holidays, picnics, and every day.

#### NATURAL HOME & HEALTH

From traditional remedies to household and wellness tips, we share ways in which nature and the world around you can help you to live a healthier and more fulfilling life.





#### **PETS**

Our treats bowl is full of feed and care tips, breeding advice, and inspiration for house pets and farm animals, including dogs, cats, chickens, pigs, horses, cows, goats, sheep, birds, and more.

**AUGUST 2023** 

### PARTNERING WITH US

The Old Farmer's Almanac Media Group's marketing and new media teams collaborate with our business partners on custom programs, connecting you to our audience of 75 million (1 in 6 Americans and 1 in 7 Canadians, online).

Our diverse suite of opportunities means that we can tailor the program to your specific needs through proven performers such as:

# RESPONSE CONVERSION CAMPAIGNS

We focus on converting our community to become your customer with our most responsive assets (native advertising, focused messaging, premium placement digital ads, print exposure).



# BRAND AWARENESS CAMPAIGNS

This campaign style aligns your brand alongside the Almanac's content, introducing your brand through a number of media assets (native content, social media, engaged readers and subscribers) to ensure vast reach.



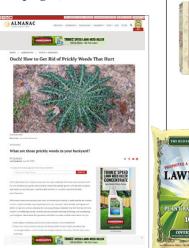
# INTEGRATED CAMPAIGNS

We combine the best of our Response Conversion and Brand Awareness campaigns into one customizable campaign.



#### **CUSTOM CAMPAIGNS**

When you are looking for a new way to market your brand to our community, our marketing team is equipped to develop a customized campaign.
Choose options like Trigger Messaging Programs,
Custom Articles, Video and Content Marketing
Campaigns, and more.



# PRODUCT AND BRAND LICENSING

The Old Farmer's Almanac brand is one of the longest-running and most trusted brands in America. We selectively license our brand and products to companies in ways that we believe make sense to the general public.



AUGUST 2023

# **WORK WITH THE BEST**

Work with the Original Farmer's Almanac, published since 1792

# RECORD DIGITAL GROWTH

- Newsletter subscriber ratebase: **475.000**
- New newsletter subscribers in a 30-day period: **15,000**
- Almanac.com traffic:
   5.8 MILLION average monthly uniques
- 2019 vs 2023 Almanac.com traffic: 29% INCREASE
- Almanac.com is repeatedly used as a reference tool for MAJOR NATIONAL SITES including CNN, People, Newsweek, USA Today, Reader's Digest





66 Please accept my sincere thanks and appreciation for all the joy, inspiration, and knowledge you bring into my life every day. In these crazy times, you have chosen to stay true to your mission and enrich the lives of everyone you reach. ??

#### THE OLD FARMER'S ALMANAC IS:

**66** A good reliable friend, who tells it like it is, doesn't flatter or tell lies, a straight shooter. **>>** 

#### WHAT'S OLD IS NEW AGAIN:

**66** Thank you for continuing to print the *Almanac*. We believe that a return to the ways of our ancestors is our only real hope for the future. **99** 

#### A PLEASANT DEGREE OF HUMOR:

**66** Long ago, I received my first copy of *The Old Farmer's Almanac*, and I've been hooked ever since.

Old Farmer's Almanac is a goldmine of important, entertaining and trustworthy information. ??

# WE'VE STOOD THE TEST OF TIME FOR A REASON.

• The Old Farmer's Almanac appeared on the

### **BEST-SELLER SHELF** at

Barnes & Noble

#### • #1 BEST-SELLING

Non-fiction List-Trade Publications (*The Boston Globe* September 2019)

- **#5** Publishers Weekly
- Ranked #11 on Amazon.com
   Best-Seller list out of 2 million
   titles (September 2023)

